

BUSINESS CONSULTANCY



Introduction

This 14 day programme will give participants the commercial skills, knowledge and network opportunity to be effective and successful business consultants delegates. Programme participants may also gain a level 5 qualification from the Institute of Leadership and Management if required.

Who Is It For?

Officers and NCO's

When Is It?

Programme Starts March 2010

Where Is It?

Essex

Optional Qualification Gained

ILM level 5 certificate in Management

Why Attend?

Organisations are increasingly finding they need managers with a wide range of consultancy skills to be able to carry out their diverse roles. Furthermore the opportunities for those with high levels of consultancy skill are in demand from independent consultancies working both in the private and public sector. This programme assists participants to transfer current skill sets to business skills needed in the commercial business sector

Core Topic Areas Covered:

- Operating as a consultant
- Project Management
- Information Management
- Innovation & Creativity in Consulting
- Problem Solving
- Presenting
- Proposal & Report Writing
- Networking
- Negotiation & Influencing
- Organisation Analysis
- Strategic Planning
- Change Management
- Coaching, Mentoring and Group Facilitation
- Sales & Marketing

Further Qualifications

The course also provides much of the core content to gain further accreditation in Consultancy Skills such as the Certificate in Management Consultancy and Sales and Marketing Management Certificate from the Institute of Sales and Marketing Management.

Where further accreditation is required or desired Project Skills Solutions will work with individuals and relevant awarding bodies to transfer learning credits across. Whilst support from Project Skills is free there may be further training and registration costs to gain the extra qualifications desired. Details provided on request.

Cost — £1,500 per person

Prices include, training, training materials, registration fees and certification.

Costs do not include VAT, accommodation and travel.

Contact us to request full course details or to discuss
your requirements on 0845 1307411

